

Webinar Recordings That Are Available for Purchase

Webinars for Beginner Users

- **Fine-Tune Your Delivery Process**
When the delivery process is done right, everyone wins. No customer complaints, no refusals, no exchanges!! Keep all departments working in unison. Price: \$99
- **Sales Entry Done Right!**
Learn the tricks to easy sales entry. Anyone can learn sales entry and using a point of sale system keeps inventory status up to the minute thus eliminating over-sells. Price: \$99
- **Customer Care Center**
Learn how to implement the Customer Care Center so you can improve the front-end sales process and create better relationships with your customers. Price: \$99
- **Daily Processing**
Let us show you how simple daily processing can be – and when done properly how it can help your business run more efficiently. Price: \$99
- **Rocking Special Orders**
Learn the ins and outs of building easy, fast special order Sales. Streamline Sales Entry – it really is easy and fast
Price: \$99

Webinars for Intermediate to Advanced Users

- **Get the Most from Sales Performance**
The Sales Performance reports were designed to help you manage your retail business better. Learn the ins and outs of these powerful reports. This is our “S” in our 5 SMART Steps: Spot your winners. Price: \$99
- **Purchase Advice**
Learn the “M” of our 5 SMART Steps: Maintain your Winners in Stock. Don’t be intimidated by Purchase Advice. Learn how to set up the item/vendor files correctly, run the report in the most efficient way, and how to read the report to manage your inventory dollars. Price: \$99
- **Learn to Use Auto Markdown: What’s in YOUR Inventory**
Are you overstocked with inventory? You can free up real money in your business. Find out why successful retailers always have cash for new inventory purchases. This webinar teaches the “A” in our 5 SMART Steps: Auto-Move your losers. Price: \$99
- **Pay for Performance**
Motivate your sales staff, take advantage of Spiffs, and reward your delivery team. Discover the tools that will help you do this! This is our “R” in our 5 SMART Steps: Reward High Gross Margin Sales. Price: \$99
- **Targeted Mailings**
Your customers are a gold mine! You have tools at your fingertips to unluck this information. This webinar teaches the “T” in our 5 SMART Steps: Target Market Existing Clients. Price: \$99
- **Managing Your Sales Floor**
Get a clear understanding of how to measure the performance of your sales team, the KPI’s you should be tracking, and how to act on this information to grow your business. Price: \$99
- **Tips and Tricks**
Think you know your way around your software? Learn how the pros get work done with this webinar. Join that exclusive club of power users and learn the best way to work in the software. Price: \$99

Webinar Recordings That Are Available for Purchase

Webinars for Intermediate to Advanced Users (con't)

- **Physical Inventory**
Learn about the tools you need to accurately manage your most expensive investment - your inventory. Price: \$99
- **Loss Prevention**
Don't think it can't happen at your store. Invest in your peace of mind and learn how to leverage our software to help prevent losses. Price: \$99
- **Price Tags**
Create templates and customizations and cut your 'tagging time'. Get creative with several different kinds of tags: Retail, Sale, As-Is, Special Ordering AND add QR codes! Price: \$99
- **Accurate Inventory Costing**
Know that your inventory is accurately valued and that your most expensive asset is properly accounted for. Price: \$99
- **Be a Cash Master!**
Learn how to truly manage all the cash/payment features in your software! Price: \$99
- **Save Thousands on Your Accounting Bills**
If you are NOT already using RETAILvantage financial reporting, you are missing out on an effective, fully functioning GAAP accounting package that is already at your fingertips! Price: \$99
- **Inventory Reports**
Learn how RETAILvantage reports can help you take control of your retail operations and make better decisions. Price: \$99
- **Sales Reports - Part 1 and 2**
Leverage RETAILvantage's comprehensive suite of sales reports to ensure you're buying and selling smarter. Price: \$149
- **Accounts Payable**
This webinar will help you to confirm you're following the right steps, fill in any gaps, and show you why you truly don't need to do any manual entry to keep your books in good shape. Price: \$99
- **Service Orders**
This webinar will demonstrate how to set up service order items, how to enter service order type sales, and manage reports on service orders. Price: \$99
- **Accounts Receivable Reports**
This webinar will show you how to run top Accounts Receivable reports to ensure your customer accounts are clean and your General Ledger is correctly reconciled. Price: \$99
- **Become Your Company's Purchase Order Master**
Learn everything you need to know about Purchase Orders and Purchase Order Reports. Price: \$99
- **Accounts Payable and General Ledger: How to Read the Top Reports in RETAILvantage and Become a Better Business Manager**
Gain a clear understanding of accounts payable, general ledger, and financial reporting in general. Price: \$99
- **The Power User's To-Do List For Clean Data:** Use the tools in RETAILvantage that help power users keep their data clean and up to date. Price: \$99

Webinar Recordings That Are Available for Purchase

Webinars for Advanced Users

- **Financial Reporting and Bank Reconciliation**

This 2-part webinar covers everything from first time bank reconciliation to preparing financial statements to analyzing your statements against industry averages. Price: \$149

- **Why Managing GMROI Is So Important**

Are you a Buyer? Merchandiser? Owner? If it is your job to manage your largest asset, your inventory, then this webinar is for YOU! Understanding GMROI will put MONEY toward your bottom line – Guaranteed!! Price: \$99

Webinars for All Users

- **Identify Top Five Profitability Killers**

Discover how to recognize five top profitability killers that may be hurting your financial position. Once you have identified these, learn tricks to help get them under control. Price: \$99

- **Reconciling Subledgers and Year End Procedures**

Whether you are a new employee, a new store, or have been on the system for years, everyone can benefit from this focused year end training. Here's a secret: you don't have to wait until year end to reconcile your sub ledgers as many stores reconcile them monthly. Price: \$99

Other Webinars

- **Sales Management Tools**

Learn Which Reports Will Give Your Sales Manager Laser Focus on Improving Sales and Customer Service. Who are your best sales people...really? How do you improve them? What should you measure? Price: \$99

- **Distribution Center Management**

Learn how to eliminate steps, simplify processes, and correctly manage paper flow to achieve new levels of efficiency, accuracy, and profitability. Price: \$99