



PROFIT consulting BENEFITS:

- Home goods industry specific experts.
- Substantial cost savings through following proven systems.
- Increased operational efficiency.
- Increased cash flow.
- Establish complete organizational control.
- Improve your profitability.
- Achieve your performance goals.

CONTACT US:

call 800.888.5565 or

email PSInfo@accellos.com

www.profitsystems.com

PROFIT consulting

The difference between retailers who are doing okay and those that are achieving spectacular results isn't a matter of luck. The top performers have one thing in common – they seek out the best solution. Top retailers consistently look for the most effective way to accomplish a task, they tackle the things that will have the greatest impact on their profitability, and they seek out expert advice because they know it saves time and provides a vast knowledge pool to learn from.

All too often retailers are short on staff and are forced to do things the way that they have done them. Not because they don't want to learn or try new ideas, but because they are so entrenched in just getting everything done they lack the time to sit and evaluate every aspect of their business to see where changes could be made that would drive improvements.

Strategies the PROFIT consulting's most profitable retail partners have executed for greater success:

- Provide employee real-world, hands-on training to your employees so that they will know exactly what is expected of them and the best way to accomplish it every time.
- Apply advanced inventory management to increase GMROI and see the benefit year after year.
- Implement financial forecasting tools
- Conduct sales management training to establish metrics and take actions to increase the top line.
- Administer bar coding that produces 99% inventory accuracy.
- Seek to achieve 100% customer satisfaction through properly executed systems.

PROFIT consulting will help you learn and implement industry best practice procedures that are customized for your specific business needs. You will give your staff the knowledge of how when to use the many tools and techniques available to them. In doing so, you will put your business in a better position to succeed and prosper, than ever before. Join the many companies who have become dominant in their marketplace.

Working with a business consultant that specializes in the furniture and home goods industry is the quickest and most cost effective way to achieve your strategic goals. PROFIT consulting has helped hundreds of retailers of all sizes attain greater success. They have vast experience in implementing industry best practices for everything from front end sales floor techniques to back end warehouse/ distribution center management. After providing a business system audit they will help you strategize about where to invest your resources of time and money to get the biggest return on your investment.

"With the help of PROFITconsulting we are able to define our goals, create a plan, and execute strategies that have helped us improve our bottom line every year. Their insights have really made a difference in our operation."

Shupeí Chiao
Thomasville Home Furnishings
Phoenix, AZ

"Consulting is worth it. It makes you make full use of the software. If not, you're just buying it. It's almost like buying medicine but not having directions on how to use it."

Boris Cybul
Crown Furniture
Aruba

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Just what is a business system audit? It is a detailed and systemic review of your organizations' key business activities and procedures, including the use of RETAILvantage. The audit identifies the specific systems and applications, which can be performed more effectively and profitably.

WHAT IS INCLUDED?

You will receive a comprehensive analysis of the key elements of your business including:

- Accounting
- Sales
- Inventory Management
- Purchasing
- Marketing
- Warehousing
- Delivery
- Customer Service
- System Performance

After completion of the analysis, we will identify potential cost savings and provide written recommendations for greater efficiencies and controls that save you money. You will receive analysis of your financial and inventory metrics and we will forecast financial statements, and cash flow statements.

About PROFITsystems, a HighJump product

PROFITsystems is a complete software solution for the modern home goods retailer. Key components of their solutions for retailers include enterprise software, consulting, performance groups, advanced education, group-buying freight programs, eCommerce and business intelligence. PROFITsystems features real-time inventory management, customer relations management, point-of-sale, and accounting systems. For additional information on PROFITsystems, a HighJump product, please visit their website at: www.profitsystems.com.