



Auto-Discount Program



PROFIT*freight*'s Automatic Discount Program for commodity carriers has really taken off! Since the introduction of Automatic Discounts, our membership has saved over \$350,000 on shipments they didn't even realize were being sent on our carriers. The concept of Automatic Discounts is really simple. Any product that ships to you on FedEx Freight or UPS Freight will automatically qualify for the most current rates and discounts that PROFIT*freight* has negotiated for our members. The discounts offered are applicable on all shipments *billed to your company*, inbound or outbound. This means that once your company signs up for PROFIT*freight* and we have submitted your company name and shipping addresses with our carriers, you can start saving money automatically! Of course there are many ways to save by utilizing PROFIT*freight*, but if you do nothing more than simply sign up, you will still reap the benefit of Automatic Discounts with two of the most reputable nationwide freight carriers.

Throughout this process we have heard quite a few customers say "we don't really have anything that comes on these carriers." We have found from our reports that many more of our customers are receiving product on general commodity carriers than *any of us* originally thought. For example, when you list "BestWay" or "Vendor Truck" on your purchase order, there is a very good chance that you will receive this shipment on one of our carriers, or possibly on another, more expensive, general commodity carrier. For example, what do you do if you have to ship a freight shipment *outbound* from your store? Well, if it is local, you may likely find a local carrier with a decent rate to transport it for you. However, once you need to ship out-of-state, your options are quite limited and it is virtually impossible to find anyone except a general commodity carrier that can handle the logistics. So what do you do now? Well, if you are signed up for freight, you know that you can call on FedEx Freight or UPS Freight to move your shipment at substantially discounted rates! Your automatic discounts will apply to these shipments as long as your company is signed up for PROFIT*freight* and your company is the one paying the bill to the carrier. (you can always bill your customer however you see fit from this point)

Our freight specialists are here to help you identify and maximize your areas of savings potential with our carriers. The Automatic Discount Program is just the tip of the iceberg. We offer many benefits and opportunities for savings for our membership. Remember, this is a buying group concept without the dues. As we band together and increase our volume, our benefits and discounts will continue to increase as well.

There is absolutely no good reason to be left out, sign up today!

If you are not a member of PROFIT*freight*, call a freight representative at **866.754.4650** or, simply click on the link, [Sign Up Form](#), for a printable form that you can complete and fax to us at **719.578.9506**.